

Req# 23003747

**SOLE SOURCE PROCUREMENT APPROVAL REQUEST  
GOODS AND SERVICES**

All requests for sole source purchases must meet the criteria established under 2.2-4303 E. The County Administrator and/or the Chairman of the Board of Supervisors must sign this form.

Department Name: Wythe County Sheriff's Office

Department Signature: Anthony Chris  
I certify that I am the agency head or designee and hereby certify the following is a sole source vendor

Sole Source Vendor: Brinc Drones Inc.

Total Amount of Sole Source \$ 24,586

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Description of Goods / Services: Lemur 2 Operations Kit Drone, Brinc Ball, and Brinc Data and Protection Plan

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Approved

Disapproved

More Information needed (specify and return to agency)

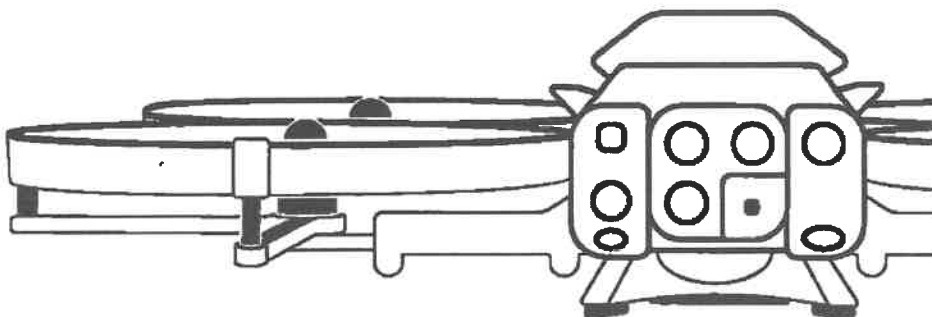
Signature SKROR Date 6/15/23

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Note: This form must be filed with the contract/purchase order. Departments are delegated authority to make contract award after appropriate approval. (Purchase using noncompetitive negotiation.)

# brinc

BRINC Drones, Inc  
3668 Albion Pl N.  
Seattle, WA 98103  
United States of America



To Whom It May Concern,

This letter is confirmation that the LEMUR 2 is a sole source product manufactured, sold and distributed to State and Local Law Enforcement Agencies exclusively by BRINC Drones, Inc. There are no other authorized distributors for the LEMUR 2. If a law enforcement agency in the United States purchases a LEMUR 2 drone from any unauthorized entity other than BRINC, then any manufacturer's warranty on the LEMUR 2 drone is null and void and BRINC has no obligation to provide support for such device.

The LEMUR 2 is a novel product, with key capabilities that no other product or vendor can offer, including:

- 1/ **4K Day Time, Night Vision & Thermal Sensors**, with a FLIR Lepton® sensor onboard, white light strobe light and night vision illuminator.
- 2/ **Makes Realtime Floorplans**, which is streamed to the controller as a 2D map and the accompanying BRINC LiveOps platform as a 3D map.
- 3/ **Glass Breaker Attachment**, for making entry into structures or ventilating buildings.
- 4/ **2-Way Communications**, where officers can call the drone to communicate through the LEMUR 2's integrated microphone and loudspeaker.
- 5/ **Mesh Networking**, each LEMUR 2 meshes with other drones, controllers and body born radios for extended range in complex scenarios.
- 6/ **Offsite Access**, via an optional 4G connection, LEMUR 2 streams a live video feed and map data to the accompanying BRINC LiveOps web app.

 **Designed &  
Made in USA**

 [brincdrones.com](http://brincdrones.com)

**brinc**

Item & Description	SKU	Quantity	Unit Price	Total
Lemur 2 Operations Kit - Lemur 2 drone, controller, and 2x Lemur 2 Smart Batteries w/ charging accessories, spare parts, and tool kit integrated into Pelican case w/ custom cut foam - includes 1-year manufacturer's warranty. - Includes 1-day Lemur Familiarization and Overview for up to three pilots - 2x Additional Batteries - Accessory Kit - Data and Streaming Package for One Year	L2-KIT- OP	1	\$21,999.00	\$21,999.00
BRINC Ball	B-0001	1	\$1,999.00	\$1,999.00
BRINC Ball Data & Protection Plan SIM card pre-installed, SIM card Label	B- 0002P	1	\$588.00 /year	\$588.00 /year
<b>Subtotals</b>				
Annual subtotal				\$588.00
One-time subtotal				\$23,998.00
			<b>Total</b>	<b>\$24,586.00</b>

**Purchase terms**

*Anthony Clive*  
CHIEF DEPUTY

Payment Terms: Net 30. Forms of payment accepted include ACH and wire transfer. VISA, Mastercard, and American Express are accepted on orders less than \$3,000.

3/9/23, 4:20 PM

Wythe County, VA Sheriff's Office - Lemur 2, BRINC Ball

**brinc**

## Wythe County, VA Sheriff's Office - Lemur 2, BRINC Ball

### Wythe County, VA Sheriff's Office

340 South 6th Street  
Wytheville, VA 24382  
United States

### Joshua Carter

jfcarter@wytheco.org  
2762236121

Reference: 20230309-135601847

Quote created: March 9, 2023

Quote expires: May 8, 2023

Quote created by: Matt Deane

Territory Account Executive

matt.deane@brincdrones.com

*3197  
23003706 deleted*

### Comments from Matt Deane

Purchase Order: Please send your purchase order, referencing the quote number, along with a tax-exempt certificate, if applicable, directly to:

Matt Deane, Territory Account Executive

matt.deane@brincdrones.com

704-998-7923

### Products & Services